



Practical and High-Impact Selling Techniques.

GET **BIG RESULTS** FOR YOUR SALES AND PROSPECTING TEAMS, FROM NEO'S LEADING EXPERT.



THE SALES SEMINAR & WORKSHOP:

- ▶ LEARN EFFECTIVE PROSPECTING TECHNIQUES
- ▶ RELATIONSHIP SELLING STRATEGIES
- ▶ DEVELOP PRACTICAL STEPS TO CLOSE MORE SALES
- ▶ INTERACTIVE AND ROLE PLAYING

RESERVE YOUR SEAT AT EVENTBRITE NOW!

Firestone
COUNTRY CLUB

452 E. WARNER RD, AKRON

NOVEMBER 17TH | \$99

8:00-8:30 A.M. - REGISTRATION, NETWORKING, CONTINENTAL BREAKFAST

8:30 A.M.-12:30 P.M. - SEMINAR/WORKSHOP

12:30 P.M.-1:00 P.M. - LUNCH AND Q&A

CALL NOW: (234) 678-0555

**EMAIL: edward@hopsoncc.com
hopsoncc.com**



SCAN ME



EDWARD C. HOPSON, BS, CBA
AWARD WINNING BUSINESS CONSULTANT, SALES & MARKETING PROFESSIONAL, AND TRAINER

“ With Ed’s knowledge and guidance I’ve been able to grow and accomplish what I thought was unachievable. Without Ed’s help and support I truly don’t think the business would be as successful as it is today. ”

MICHAEL TOCCHI
PRO AUTO WRAPS